



## ***EXPORTS = AMERICAN JOBS***

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### **Millions of American Jobs Depend on Exports**

- More than 50 million American workers are employed by businesses that engage in international trade, according to the U.S. Department of the Treasury. One in five manufacturing jobs depends on exports, and one in every three acres on American farms is planted for export markets.
- Whether businesses are large or small, studies show that firms that export tend to grow faster, hire more, and pay better wages than those that do not.

### **Small Businesses Can Be Big Exporters**

- More than a quarter million U.S. companies have gone into exporting, and an amazing 97% of these are small and medium-sized enterprises (SMEs). America's SMEs export more than \$300 billion worth of goods every year—nearly a third of all U.S. merchandise exports!
- But that's just one in every 100 of America's small and mid-sized businesses. Imagine if we could double or triple the number of companies that export.

### **Trade Agreements Are Job Agreements**

- Over the past 25 years, the United States has negotiated free trade agreements (FTAs) with 17 countries around the globe. While those 17 countries represent just 7.5% of global GDP, in 2009 they purchased more than 40% of U.S. exports. Some of these countries are small, but FTAs make big markets even out of small economies.
- In fact, the United States has a trade surplus with its 17 FTA partners in manufactured goods, services, and agricultural products.
- For those worried about the U.S. trade deficit, trade agreements are clearly the solution — not the problem. We need more of these agreements.

***When it comes to exports and jobs, the links are clear.***

*The Trade and American Competitiveness Coalition is made up of U.S. business enterprises that support policies and legislation that will enhance U.S. competitiveness in the international economy to promote growth and prosperity for America's businesses, workers and consumers.*